

# WUSATA Canada Wine Inbound Mission Itinerary

Oregon & Washington, October 17-22, 2021



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**Sunday, October 17<sup>th</sup>**

**Arrival in Portland, Oregon (OR)**

**AM or PM**

**Canada Delegation Arrives at Portland Airport**

**From Calgary - Delta Airlines DL 7005 (Departs 11am)**

**From Vancouver – United Airlines UA8221 (Departs 13:15pm)**

- Portland Shuttle Company (Northwest Navigator) representative will meet delegation at baggage claim with WUSATA Sign. (Tel: 503.285.3000)
- NW Navigator will transport delegation to The Benson Hotel

**Check-in to Hotel**

**The Benson Hotel, Portland OR**

Address: 309 SW Broadway, Portland OR 97205

Tel: (503) 228-2000

<https://www.bensonhotel.com/portland-hotel-rooms/broadway-suite/>

**16:45 – 17:00**

**Margret Bray (OR Wine Board); Contractors and Activity Managers Meet in the Cambridge/Oxford Rooms 2<sup>nd</sup> Floor**

**17:00 – 19:00**

**Oregon & Washington 101 hosted by Bree Stock at the hotel (Dress code: business casual)**

Cambridge/Oxford Rooms 2<sup>nd</sup> Floor

## Wine Seminar and Sample Provider List

Winery	Variety of Wine	Contact
<b>Washington Samples</b>		
Delille Cellars	2020 Chaleur Blanc	Tom Dugan
Sparkman	2018 Wilderness Red Blend	Christine Sparkman
Mercer	2018 Horse Heaven Hills Merlot	Will Mercer
Andrew Will	2018 Yakima Valley Cab. Suav	Chris Camarda
Sleight of Hand	2018 The Psychedelic Syrah	Trey Busch
<b>Oregon Samples</b>		
Adelsheim	2018 Staking Claim Chardonnay	David Adelsheim
David Hill	2019 Old Vine Pinot Noir	Chad Stock
Sokol Blosser	2018 Dundee Hills Estate Pinot noir	Emily Zegar
Elk Cove	2019 Mt Richmond Pinot noir	Cam Christie
Division Wine Co.	2017 Gamine Syrah	Kate Norris

**19:00**

**Cocktail reception with wine samples / free time in Portland**

Overnight

Benson Hotel, Portland OR

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Monday, October 18<sup>th</sup>

OR Winery Visits and Buyer's Meetings

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*Breakfast at the hotel*

*Provided in the Lobby*

*(Checking with the group about breakfast order for Marriott Richland WA)*

**OREGON**

**08:00**

**Load to the Coach Bus**

Snacks and water will be available on bus ☺

**08:15**

**Depart the Benson Hotel for Chateau Bianca**

Address: 17485 Hwy 22, Dallas OR 97338

Contact: Andreas Wetzel, (President)

Cell: (503) 580-0636

[andreasw@chateaubianca.com](mailto:andreasw@chateaubianca.com)

**09:15 - 10:15**

Tasting and buyer's meeting at Chateau Bianca

**10:15**

**Depart Chateau Bianca for Illahe Vineyards**

Address: 3275 Ballard Rd. Dallas, OR 97338

Contact: Christopher Canale-Parola (General Manager)

Brad Ford (Owner/Winemaker)

Email: [christopher@illahevineyards.com](mailto:christopher@illahevineyards.com) or [brad@illahevineyards.com](mailto:brad@illahevineyards.com)

**10:40 – 12:00**

Tour and Tasting at Illahe Vineyards

**12:00**

**Depart Illahe Vineyards for Left Coast Estate**

Address: 4225 N Pacific Hwy 99W, Rickreall OR 97371

Contact: Taylor Pfaff (CEO)

Cell: (503) 999-3762

Email: [Taylor@LeftCoastWine.com](mailto:Taylor@LeftCoastWine.com)

**12:15 – 14:15**

**Tour, Tasting, and Lunch with Willamette Valley Wine Tastings**

- Boedecker Cellars
- Helioterra Wines
- Twill Cellars
- Stoller Family Estate

**14:15**

**Depart Left Coast Estate for Colene Clemens Vineyards & Winery**

Address: 22501 NE Dopp Road, Newberg OR 97132

Contact: Dyana Thomas (National Sales Manager)

Work phone: (503) 662-4687

Email: [dyana@coleneclomens.com](mailto:dyana@coleneclomens.com)

**15:00 – 16:15**

Tour and Tasting at Colene Clemens

<b>16:15</b>	<b>Depart Colene Clemens for Benson Hotel Portland</b> Address: 309 SW Broadway, Portland OR 97205
<b>17:00 – 18:45</b>	<b>Free Time in Portland</b>
<b>18:45</b>	<b>Depart Benson Hotel for Southern Oregon Dinner at <a href="#">Portland City Grill</a></b> Address: 111 SW 5 <sup>th</sup> Ave. 30 <sup>th</sup> Floor Portland, OR 97204
	1. Valley View Winery Address: 1000 Upper Applegate Rd, Jacksonville, OR 97530 Contact: Mark Wisnovsky (President) Cell: (541) 890-3023; Office: (541) 899-8468 Email: <a href="mailto:mark@valleyviewwinery.com">mark@valleyviewwinery.com</a>
	2. Foris Vineyards Winery Address: 654 Kendall Road, Cave Junction, OR 97523 Contact: LibbyOla Rankin (Director of Sales & Marketing) Email: <a href="mailto:LRankinForis@gmail.com">LRankinForis@gmail.com</a> or <a href="mailto:foris@foriswine.com">foris@foriswine.com</a>
	3. White Estate Winery – Troon Vineyard Address: 1475 Kubli Rd, Grants Pass, OR 97527 Contact: Nathan Winters (National Sales Manager) Phone: (541) 570-3102 Email: <a href="mailto:nate@troonvineyard.com">nate@troonvineyard.com</a>
	4. Citation Wines Address: 375 1st Place NW., Issaquah, WA 98027 Contact: Howard Rossbach Phone: (206) 233-0683 Email: <a href="mailto:howard@citationwine.com">howard@citationwine.com</a>
<b>19:00 – 21:00</b>	<b>Tasting and light dinner</b>
<b>21:00</b>	<b>Depart Dinner back to Benson Hotel</b> Address: 309 SW Broadway, Portland OR 97205
<b>Overnight</b>	<b>Benson Hotel, Portland OR</b>
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<b>Tuesday, October 19<sup>th</sup></b>	<b>Oregon Winery Visits and Travel to Richland, Washington</b>
<i>Breakfast at Hotel</i>	<i>Provided in the Lobby</i>
<b>08:45 – 09:00</b>	<b>Hotel Check out and Load to the Coach Bus</b> Snacks and water will be available on the bus 😊
<b>09:00</b>	<b>Depart Hotel for Phelps Creek Vineyards</b> Address: 1808 Country Club Rd, Hood River OR 97031

Contact: Robert Morus (President/Winegrower); Lynette Barss-Morus (General Manager)

Work phone: (541) 490-6942

Email: [robert@phelpscreekvineyards.com](mailto:robert@phelpscreekvineyards.com); and  
[lynette@phelpscreekvineyards.com](mailto:lynette@phelpscreekvineyards.com)

**10:00 – 13:00**  
**WASHINGTON**

**Tour, Tasting, Lunch with Columbia Gorge Winery Tastings**

**13:00**

**Depart Phelps Creek Vineyards for Maryhill Winery (Travel to Washington)**

Address: 9774 Highway 14, Goldendale, WA 98620

Contact: Craig Leuthold (Owner); Laura Parlette

Cell: Craig (509) 994-1182;

Email: [craigl@maryhillwinery.com](mailto:craigl@maryhillwinery.com) or [laurap@maryhillwinery.com](mailto:laurap@maryhillwinery.com)

**14:00 – 15:00**

**Tasting and Buyer's Meeting at Maryhill Winery**

**15:15**

**Depart Maryhill Winery for Columbia Crest**

Address: 178810 State Route 221, Paterson, WA 99345

Contact: Sofia McGough; Alexandra LaFontaine (Director Int'l Sales & Operations)

Cell phone: Sofia (509) 832-3037; (425) 205-1587 (Cell)

Email: [a.lafontaine@smwe.com](mailto:a.lafontaine@smwe.com)

**16:30 – 17:30**

**Tasting at Columbia Crest Winery**

**17:30**

**Depart Columbia Crest Winery for Bookwalter Winery**

Address: 894 Tulip Lane, Richland WA 99352

Contact: John R. Bookwalter (President/Owner)

Cell: 509-521-0072

Email: [john@bookwalterwines.com](mailto:john@bookwalterwines.com)

**18:15 – 20:15**

**Tasting and Dinner at J. Bookwalter**

**20:15**

**Depart J. Bookwalter for Courtyard Marriott Richland, WA**

Address: 480 Columbia Point Drive, Richland WA 99352

Tel: 509-420-1202

Hotel Link: <https://www.marriott.com/hotels/travel/pscopy-courtyard-richland-columbia-point/>

**Overnight**

**Courtyard by Marriott, Richland WA**

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**Wednesday, October 20<sup>th</sup>**

**Washington Winery Visits, Tasting, and Buyer's Meetings**

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***Breakfast at Hotel***

***Please use breakfast voucher; Hotel Check-out; Please dress warmly in the morning***

**08:45 – 09:00**

**Hotel Check out and Load the baggage to the Seattle A&A Motor Coach**

Contact: Shelly Hilt

Phone: 509-575-3676; 800-798-9856; Shelly Cell: 253-457-4185

**09:00**

**Depart for Double Canyon (Crimson Wine Group)**

Address: 8060 Keene Road, West Richland, WA 99353

Contact: Abigail Smyth; Kate Michaud; Bobby Richards (Winemaker)

Cell: 509.939.4418; 509.579.7065

Email: [Abigail.smyth@crimsonwinegroup.com](mailto:Abigail.smyth@crimsonwinegroup.com);

[kate.michaud@doublecanyon.com](mailto:kate.michaud@doublecanyon.com) or

[bobby.richards@sevenhillswinery.com](mailto:bobby.richards@sevenhillswinery.com)

**09:15 – 10:15**

**Tasting at Double Canyon**

**10:15**

**Depart Double Canyon for American Wine Trade - Hedges Family**

Address: 53511 N Sunset Rd, Benton City, WA 99320

Contact: Alicia Brown (Executive Director); Karla Riccobuono (Director of Hospitality)

Cell: Alicia (509)-521-8863; Karla (509) 588-3155

Email: [alicia@redmountainava.com](mailto:alicia@redmountainava.com) or [karla@hedgesfamilyestate.com](mailto:karla@hedgesfamilyestate.com)

**10:30 – 13:00**

**Touring and Tasting at American Wine Trade - Hedges Family Estate**

**Total of five wineries joining the buyer's tasting at the Hedges Family Estate**

Name of Winery	Address	Point of Contact	Phone	Email
Domaine Magdalena Winery	53222 N Sunset Rd, Benton City, WA 99320	Maggie Hedges (Owner/Grower)	(509) 942-4204	<a href="mailto:maggie@domainemagdalena.com">maggie@domainemagdalena.com</a>
Kiona Vineyards	44612 N Sunset Rd, Benton City WA 99320	JJ Williams (GM)	(509) 588-6716	<a href="mailto:info@kionawine.com">info@kionawine.com</a>
Terra Vinum LLC – Muret-Gaston Winery	56504 N East Roza Rd, Benton City WA 98320	Kyle Johnson (Owner); Amy Johnson (Owner)	(509) 551-0854	<a href="mailto:kyle@muret-gaston.com">kyle@muret-gaston.com</a> ; <a href="mailto:amy@purplestarwines.com">amy@purplestarwines.com</a>
Palencia Wine Company	421 E. Columbia Dr. Bld. A140, Kennewick WA 99336	Victor Palencia (Owner & Winemaker)	(509) 820-3993	<a href="mailto:info@palenciawine.com">info@palenciawine.com</a>
Hedges Family Estate	53511 N Sunset Rd, Benton City, WA 99320	Karla Riccobuono	(509) 588-3155	<a href="mailto:karla@hedgesfamilyestate.com">karla@hedgesfamilyestate.com</a>
Aquilini Beverage Group	173 Middle Waitsburg Rd Walla Walla WA, 99362	Cam Matches	(604) 657-0115	<a href="mailto:Cam.matches@aquilini.com">Cam.matches@aquilini.com</a>

**13:00**

**Depart Hedges Family Estate for Airfield Estate**

Address: 4701 Bethany Road, Sunnyside WA 98944

Contact: Brad Potter (Global Sales Manager); Marcus Miller (Owner/winemaker)  
Cell: Brad (509) 899-8026; Marcus (509) 786-7401  
Email: [Brad@airfieldwines.com](mailto:Brad@airfieldwines.com)

**13:30 – 14:30**

**Touring and Tasting at Airfield Estate**

**14:30**

**Depart Airfield Estates for Seattle WA - Grand Sheraton Hotel Seattle**

Address: 1400 Sixth Ave, Seattle WA 98101

Phone: (206) 621-9000

Website: <https://www.marriott.com/hotels/travel/seasi-sheraton-grand-seattle/>

**18:00**

**Check-in at the Hotel in Seattle; COVID Testing for return to Canada**

**18:30**

**Group Dinner (optional) / Free Evening in Seattle**

**Overnight**

**Sheraton Grand Seattle**

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**Thursday, October 21<sup>st</sup>**

**Woodinville WA Wineries Visiting, Touring and Tasting**

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*Breakfast outside the hotel - 2 buyers depart back for Canada*

**09:30**

**Depart hotel for Woodinville Wineries Tasting (Betz Family Winery)**

Address: 13244 Woodinville - Redmond Rd NE, Redmond, WA 98052

Contact: Tim Steinke

Cell: 206-462-8231

Email: [tim@betzfamilywinery.com](mailto:tim@betzfamilywinery.com)

**10:00 – 11:15**

**Betz Family Winery**

**11:15**

**Depart Betz Family Winery for Chateau Ste. Michelle**

Address: 14111 NE 145<sup>th</sup> Street, Woodinville WA 98072.

Contact: Anexandra LaFontaine

Cell: 425-205-1587

Email: [a.lafontaine@smwe.com](mailto:a.lafontaine@smwe.com)

**11:30 – 13:30**

**Tasting and Lunch at Chateau Ste. Michelle**

**13:30**

**Depart Chateau Ste. Michelle for Barrage Cellars**

Address: 19501 144th Ave NE Suite E-800, Woodinville WA 98072

Contact: Kevin Correll (Owner/Winemaker); Bonnie Ruchty (Owner)

Cell: (425) 381-9675

Email: [kevin@barragecellars.com](mailto:kevin@barragecellars.com) or [bonni@barragecellars.com](mailto:bonni@barragecellars.com)

**14:00 – 16:30**

**Three winery tasting (Barrage Cellars, Three of Cups, and Pomum/Idilico) hosted at Barrage Cellars**

Name of Winery	Address	Point of Contact	Phone	Email
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Three of Cups Winery	18808 142 <sup>nd</sup> Ave NE, STE 4A, Woodinville WA 98072	Lisa Swei (Owner); Mike Metheny (Owner)	Lisa: (206) 419-4367; Mike: (425) 785-0250	<a href="mailto:lisa@threeofcups.com">lisa@threeofcups.com</a> ; <a href="mailto:mike@threeofcups.com">mike@threeofcups.com</a>
Pomum Cellars	18512 142 <sup>nd</sup> Ave NE, Woodinville WA 98072-8520	Javier Alfonso (Owner/Winemaker)	Work: (206) 362-9203; Cell: (206) 349-8159	<a href="mailto:info@pomumcellars.com">info@pomumcellars.com</a>
Barrage Cellars	19501 144th Ave NE Suite E-800, Woodinville WA 98072	Kevin Correll (Owner/Winemaker); Bonnie Ruchty (Owner)	Bonnie (425)-802-9583; Kevin (425) 381-9675	<a href="mailto:kevin@barragecellars.com">kevin@barragecellars.com</a> ; <a href="mailto:bonni@barragecellars.com">bonni@barragecellars.com</a>

**16:30**

**Depart Barrage Cellars for Matthews Family Winery**

Address: 16116 140th PI NE Woodinville, WA 98072  
 Contact: Bryan Otis (Proprietor/Owner); Joe Rizzi (General Manager)  
 Cell: 425-444-0824  
 Email: [bryan@matthewswinery.com](mailto:bryan@matthewswinery.com)

**17:00 – 19:00**

**Tasting and Dinner at Matthews Winery**

**19:00**

**Depart back to Sheraton hotel in Seattle (Overnight)**

**Friday, October 22<sup>nd</sup>**

**Hotel Check out - Flight Back to Canada**

***Breakfast at Hotel***

**Option to Depart**  
**Flight Departure from SEATAC airport to Vancouver BC**  
**Shuttle Starline Coach available – Airline DL3935**

**ORGANIZATION INFORMATION:**

Washington State Department of Agriculture: [www.agr.wa.gov/marketing/international](http://www.agr.wa.gov/marketing/international)  
 Oregon Department of Agriculture: <https://www.oregon.gov/oda/pages/default.aspx>  
 WUSATA: [www.wusata.org](http://www.wusata.org)

**TRAVEL INFORMATION:**

Seattle: <http://www.lonelyplanet.com/usa/seattle>  
 Washington: <http://www.lonelyplanet.com/usa/pacific-northwest/washington>  
 Portland: <https://www.lonelyplanet.com/usa/pacific-northwest/portland>

**WEATHER:**

Seattle Weather: <http://www.weather.com/weather/tenday/Seattle+WA+USWA0395>  
 Portland Weather: <https://www.wunderground.com/forecast/us/or/portland>

## **CURRENCY EXCHANGE:**

Smart Phone users might try a currency converter app such as:

<http://www.oanda.com/mobile/converter>

OANDA Currency conversion website has a tool to create a “travelers cheat sheet” pocket sized exchange rate table for travelers: <http://www.oanda.com/convert/cheatsheet>

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